



MEDIA
MATERIALS

SAYARI

A B O U T S A Y A R I

Sayari provides global corporate transparency and supply chain risk identification for government and industry. Its commercial risk intelligence software harvests comprehensive corporate and trade data from more than 250 jurisdictions worldwide and surfaces previously hidden risk insights in an intuitive network analysis platform.

Since its founding in 2015, Sayari has earned the trust of top financial institutions, Fortune 100 corporations, and government agencies, securing a \$40M Series C in 2021.

Sayari is headquartered in Washington, D.C., and its solutions are used by more than 3,000 frontline analysts in 35 countries.

To learn how Sayari powers safer global commerce, please visit sayari.com.

For press opportunities, please contact RH Strategic on behalf of Sayari at sayari@rhstrategic.com or email press@sayari.com

MEDIA CITATION GUIDANCE

Where applicable, please refer to Sayari as “a commercial risk intelligence provider” and Sayari Graph as “a commercial risk intelligence platform.”

When referring to source documents (e.g., corporate records or news articles) accessed through Sayari **in the body of your work**, please use the following phrasing: “According to documents accessed through Sayari.”

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— THE SAYARI TEAM

**Farley Mesko, CEO and Co-Founder**

Farley Mesko is the CEO and co-founder of Sayari, a commercial risk intelligence provider, and the former Chief Operating Officer of C4ADS, a national security research organization. He has consulted for government and regulated industry on financial crime issues and testified in Congress on the use of open source data to combat terrorist financing. His academic works have been published by the United Nations, Brookings, the World Bank, and others.

**Benjamin Power, COO and Co-Founder**

Benjamin Power is the COO and co-founder of Sayari. Since 2008, Benjamin has been working at the intersection of highly-regulated industry and national security. Prior to founding Sayari alongside Farley Mesko in 2015, he served as the Global Portfolio Manager at Vestergaard S.A. Before that, he worked as a Senior Consultant at Edge Solutions and Program Director at C4ADS. Benjamin holds a foreign language certification from Johns Hopkins School of Advanced International Studies in Mandarin Chinese.

**Jessie Abell, VP of Solutions**

Jessica Abell is the Vice President of Solutions at Sayari, where she leads a team of financial crime investigators and public data experts. Before Sayari, she investigated complex illicit financial networks for U.S. government clients, with a focus on developing innovative methods to exploit unclassified data.

She has previously worked as a consultant on ISIL counter threat finance strategy for the U.S. State Department and as a researcher at the Institute for Defense Analyses. She has briefed her work to senior leadership at home and abroad, including in the U.S. intelligence community; combatant commands; Departments of Defense, Treasury, and State; and the National Security Council.

Jessie holds an MA in International Policy Studies and a BA in History, both from Stanford University, and speaks Farsi.

— THE SAYARI TEAM

**David Lynch, Global Head of Analytical Solutions**

David Lynch currently serves as the Global Head of Analytical Solutions at Sayari. Previously, he served as Vice President of Sales for the company. Before that, David was the Chief of Analysis for C4ADS, where he conducted and managed investigations into various illicit systems, including narcotics trafficking, asset tracing, nuclear proliferation, threat finance, wildlife trafficking, and conflict financing. His work at C4ADS has been featured in intelligence briefings at the highest levels of the U.S. government, including the president and his National Security Advisors.

David also worked as a Security Analyst for the INGO Security Advisory Office in Yemen, where he wrote contextual reports on political trends and high-risk political actors, provided analysis for the National Dialogue Conference and its political fallout, and wrote security briefs on threats from various groups. He holds a degree in Middle Eastern Studies and Arabic from Columbia University in New York and speaks Arabic.

**Anne Marie Lacourse, Global Trade Industry Advisor**

Anne Marie Lacourse advises on the global trade industry for Sayari and Dow Jones. She has 25+ years of demonstrated experience helping over 2,000 companies embed international trade compliance into their global supply chains and commercial operations.

She has deep experience developing, implementing, and managing cross-border trade platforms to support multijurisdictional import and export regulations and has managed three-quarters of a million classifications across nearly a billion shipments on every continent. Her extensive technical and practical knowledge across diverse regulatory schemes has been instrumental in completing nearly 1,000 assessments and audits.

She has served as a U.S. State Department International Traffic in Arms Empowered Official (ITAR-EO) and is a member of the ACAMS Editorial Committee, contributing to ACAMS Today on topics such as trade-based money laundering and managing global import and export controls.

LOGOS & IMAGES

Logo files, headshots for our executive team, and images of our commercial risk intelligence platform, Sayari Graph, can be found [here](#).



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