FORTUNE 50 · ENERGY & COMMODITIES
USE CASE · COUNTERPARTY RISK

Fortune 50 Energy Trading Company

Three data vendors, manual reconciliation, hours per clearance decision – replaced by real-time counterparty intelligence.

3→1

VENDOR CONSOLIDATION

Three data vendors replaced by Sayari

Real-time

CLEARANCE DECISIONS

Down from hours of manual reconciliation

100%

COUNTERPARTY COVERAGE

Continuous monitoring across full portfolio

01 AT A GLANCE

CHALLENGE

Three-system fragmentation slowing trading desk compliance

Entity data, sanctions screening, and adverse media lived in three separate vendor systems. Manual reconciliation across three systems was fundamentally incompatible with trading speed.

SOLUTION

Consolidated counterparty intelligence in a single API call

Sayari Graph consolidated 75+ data sources - government registries, sanctions lists, adverse media, and trade records - into a single counterparty intelligence layer.

RESULT

3-to-1 vendor consolidation, real-time clearance

Three vendor contracts replaced by a single Sayari integration - one contract, one audit trail, no reconciliation gaps between systems.

02 THE CHALLENGE

Three systems, manual reconciliation, and trading desks that can't wait

Entity data, sanctions screening, and adverse media lived in three separate vendor systems with no unified view. Analysts manually reconciled outputs before any counterparty could be cleared for trading.

KEY POINTS

- Three-system fragmentation: entity data, sanctions, and adverse media in separate systems
- Trading desk vs. compliance speed: manual reconciliation incompatible with trading velocity
- OFAC 50 Percent Rule exposure: ownership-based restrictions invisible to list screening
- Audit trail fragility: clearance rationale reconstructed from three separate system outputs

03 THE SOLUTION

One API call – unified counterparty profile with ownership-chain screening

Sayari Graph consolidated 75+ data sources - government registries, sanctions lists, adverse media, and trade records - into a single counterparty intelligence layer. The trading desk now runs every counterparty check through one API call.

KEY POINTS

- Three-to-one consolidation: one contract, one audit trail, no reconciliation gaps
- Straight-through processing: unified counterparty profiles enable automated clearance for routine transactions
- Continuous ownership monitoring: Signal watches the full counterparty universe for OFAC-relevant changes

SAYARI CAPABILITIES USED

Sayari Graph | Sayari Signal | Counterparty Screening API | OFAC 50% Rule | Beneficial Ownership | Adverse Media | Continuous Monitoring

Real-time clearance. Three vendors become one.

With a single-vendor counterparty intelligence platform operational, the trading compliance team is structurally prepared for the expansion of OFAC's 50 Percent Rule enforcement and new primary sanctions in emerging energy markets.

3→1	75+	100%
Vendor consolidation - three screening systems replaced by one platform	Data sources unified - one counterparty profile replaces manual reconciliation	OFAC 50% Rule coverage - ownership-based designation exposure now screened

> *"Counterparty risk programs running on three separate systems have an audit trail problem, not just a workflow problem. Consolidated intelligence - a single timestamped profile with primary-source evidence - is the only documentation that satisfies regulatory examination standards."*
>
> HEAD OF TRADING COMPLIANCE, FORTUNE 50 ENERGY TRADING COMPANY

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